

## Message Text

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ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 R

DRAFTED BY COMM/BEWT/OEWCA/EEAD/TDAD/JBURGESS/JANDERSON  
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-----113497 110804Z /11

R 102351Z JAN 78  
FM SECSTATE WASHDC  
TO AMEMBASSY BUCHAREST

C O N F I D E N T I A L STATE 006877

E.O. 11652:

TAGS: ETRD, EEWT, RO

SUBJECT: AMBASSADOR'S JAN. 12 MEETING WITH DPM PATAN

REFS: (A) BUCH 0073 (B) STATE 001724 (C) BUCH 9282  
(D) BUCH 9263

1. PER REQUEST IN REF (A), CURRENT LIST OF ROMANIAN  
PROJECTS KNOWN BY TDAD IS AS FOLLOWS:

A. ABBEY ETNA: 4 1/2 INCH STEEL TUBE MILL (\$6-\$7  
MILLION).

B. ALLIED CHEMICAL: TOLVENE DIISOCYANATE LICENSE (\$5  
MILLION).

C. BELL HELICOPTER: VIP HELICOPTER SALES (\$1-\$3 MILLION).

D. BENDIX: LICENSE FOR THE MANUFACTURE OF AVIONICS  
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(\$3 MILLION).

E. COLLINS RADIO: LICENSE TO MANUFACTURE AVIONIC PRODUCTS  
(\$3-\$4 MILLION).

F. COTINENTAL CAN: EQUIPMENT AND TECHNOLOGY TO PRODUCE  
LIDS FORBABY FOODJARS (\$1 MILLION).

G. DETROITDIESEL ALLISON: SALE OF GAS TURBINE ENGINES FOR USE IN AIRCRAFT (\$1 MILLION).

H. FAIRCHILD: ASSEMBLY OF INTEGRATED CIRCUITS FOR USE IN SMALL BUSINESS MACHINES AND CALCULATORS (\$10 MILLION).

I. GENERAL TIRE: PLANT FOR FARM TIRES AND LARGE OFF-ROAD TIRES.

J. HERMAN CORP: LICENSE FOR PRODUCTION OF AUTOMATIC MOLDING SYSTEMS.

K. ITT: PLANT TO PRODUCE LINE AND MULTIPLEX TELEPHONE EQUIPMENT (\$20 MILLION).

L. ITT: CAPACITOR MANUFACTURING PLANT (\$5 MILLION).

M. ITT: POSTAL MECHANIZATION SYSTEM (\$30 MILLION).

N. OPTEL: TECHNOLOGY AND EQUIPMENT TO PRODUCE ELECTRONIC WATCHES (\$3 MILLION).

O. PLANTRONICS/FREDERICK ELECTRONICS: AUTOMATIC TELEX SWITCHING EQUIPMENT (\$1 MILLION).

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P. RCA: TECHNOLOGY FOR COLOR TV RECEIVER PLANT (\$15 MILLION).

Q. SIKORSKY: VIP HELICOPTER (\$1-3 MILLION).

R. STANDARD OIL OF OHIO: PLANT EXPANSION UNDER SECOND LICENSE FOR ACRYLONITRILE (\$4 MILLION) (NOTE: ARBITRATION FILED FOR UNAUTHORIZED PLANT EXPANSION).

S. TRANS-AMERICA: JOINT VENTURE FOR REFURBISHING USED COMPUTER, PERIPHERAL AND INFORMATION (\$10 MILLION).

T. WESTINGHOUSE: SEMICONDUCTOR MANUFACTURING AND TEST EQUIPMENT (\$10 MILLION).

WE WOULD APPRECIATE INFORMATION REGARDING ROMANIAN REACTIONS TO THE ABOVE.

2. TDAD IS AWARE OF THE 4 COOPERATION PROJECTS REFERRED TO AT END OF PARA 2 REF (A) AND WILL BE INTERESTED IN BOTH GOR AND EMBASSY COMMENTS REGARDING THEM.

3. FOR PURPOSES OF CLARITY WE WILL REPEAT HERE LIST OF COOPERATION PROJECTS WHICH WAS GIVEN TO US BY GOR DURING COMMISSION AND TO WHICH WE REFERRED IN PARA 3.B. REF (B). THIS LIST IS FOUND AT TABS 7 AND 22 OF THE COMMISSION FOLLOW-UP BOOK WHICH WAS POUCHED TO YOU LAST WEEK. THIS LIST HAS BEEN DIVIDED INTO 2 PARTS: (A) PROJECTS WHICH ARE ALREADY UNDER DISCUSSION WITH US FIRMS AND (B) NEW PROJECTS FOR WHICH THE GOR SEEKS THE INVOLVEMENT OF US FIRMS. IN POST-COMMISSION DISCUSSION OF THIS LIST WITH GOR COMMERCIAL OFFICER FODOR WE LEARNED THAT THIS LIST WAS PREPARED BY COOPERATION DEPARTMENT IN MFT AND THAT FODOR DID NOT NECESSARILY SHARE VIEW THAT LIST WAS CORRECT REFLECTION OF POTENTIAL COOPERATION PROJECTS.

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A. LIST OF COOPERATION PROJECTS ALREADY BEING NEGOTIATED. WHERE INDICATED BY GOR US FIRM INVOLVED IS SHOWN IN PARENTHESIS.

1. PRODUCTION OF 660 MW TURBINES (WESTINGHOUSE)
2. PRODUCTION OF TURBOBLOWERS FOR HIGH-SPEED MOTORS WITH 150 TO 150 HP
3. RECYCLING OF IRON FROM STEEL BY-PRODUCTS (INTERNATIONAL METAL SERVICE OF PHILADELPHIA)
4. PRODUCTION OF ELECTRONIC WATCHES WITH LIQUID CRYSTAL SE GS (OPTEL AND FAIRCHILD)
5. BALL BEARING FACTORIES (ROLLWAY)
6. PRODUCTION OF POWER THYRISTORS (WESTINGHOUSE)
7. PRODUCTION OF CERAMIC CONDENSERS.
8. PRODUCTION OF MAGNETIC MEMORY TAPES
9. PRODUCTION, ASSEMBLY AND TESTING OF INTEGRATED CIRCUITS- MOS-LSI.
10. DIVERSIFICATION AND DEVELOPMENT OF THE ROM CDC JOINT VENTURE

B. LIST OF NEW COOPERATION PROJECTS

1. PRODUCTION OF GEAR BOXES OF 80 TO 140 KGFR. FOR
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HEAVY ROAD EQUIPMENT

2. PRODUCTION OF INSTALLATIONS FOR PETROCHEMICAL,  
CHEMICAL, METALLURGICAL AND MINING INDUSTRIES

3. PRODUCTION OF POTENTIOMETERS AND PIEZO - CERAMIC  
FILTERS

4. PRODUCTION OF CONNECTORS AND SWITCHES FOR ELECTRONIC  
EQUIPMENT

5. PRODUCTION OF MICROMOTORS, SERVOMOTORS AND TRAFFO-  
GENERATORS

6. PRODUCTION OF CADMIUM-NICKEL STORAGE BATTERIES

7. PRODUCTION OF MACHINES AND EQUIPMENT FOR MANU-  
FACTURE OF SYNTHETIC FIBERS AND YARNS

8. PRODUCTION OF HEAVY, OFF-THE-ROAD DUMPING VEHICLES

9. A JOINT VENTURE IN THE U.S. FOR THE MARKETING OF  
EQUIPMENT AND TOOLS

4. DURING THE COMMISSION SEVERAL OTHER COOPERATION  
PROJECTS WERE BROUGHT UP BY THE U.S. SIDE AND DISCUSSED

A. PRODUCTION OF OIL FIELD EQUIPMENT (GOR INDICATED  
THAT A SECOND OFFSHORE DRILLING PLATFORM WAS BEING BUILT  
IN COOPERATION WITH THE OFFSHORE COMPANY OF HOUSTON).

B. RAILROAD CARS (GOR INDICATED DISCUSSIONS UNDERWAY BUT  
DID NOT SAY WITH WHOM).

C. MEAT PACKING (ROMANIAN SIDE NOT FAMILAR WITH IT BUT  
PROMISED TO PROVIDE INFORMATION. NOTE: THIS COULD BE  
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PROJECT BEING DISCUSSED BETWEEN GOR AND WILLIAM KENTOR OF  
SERVEBEST FOODS).

5. THIRD COUNTRY COOPERATION PROJECT LIST AND INFORMATION,  
WHICH ALSO SERVES AS THE GOR PROPOSAL FOR THE THIRD  
COUNTRY COOPERATION JOINT CONSULTATIVE GROUP (SEE TAB 23  
OF COMMISSION FOLLOW-UP BOOK), IS BEING DEVELOPED BY

TDAD WITH APPROPRIATE US FIRMS TO DETERMINE POSSIBLE INTEREST.

6. PER YOUR REQUEST IN PARA 2 REF (C) WE POUCHED TO YOU LAST WEEK BOTH ROMANIAN LANGUAGE COPY OF GOR IMPORT LIST AND BEWT TRANSLATION.

BEFORE CIRCULATING IT TO U.S. FIRMS WE ARE SEEKING A BETTER TRANSLATION OF NUMEROUS TECHNICAL TERMS. ANY EMBASSY COMMENTS ON THIS LIST FOLLOWING YOUR JAN. 12 MEETING WILL BE APPRECIATED.

7. AMB. NICOLAE AND DAS REICH TO MEET ON AFTERNOON OF JAN. 12 TO DISCUSS A WIDE RANGE OF POST-COMMISSION ISSUES INCLUDING COOPERATION PROJECTS. BEWT INTENDS TO HAVE WORKING SESSION WITH GOR OFFICIALS FODOR AND CORA MORNING OF JAN. 12 TO DISCUSS COMMITMENTS EMANATING FROM COMMISSION AND LAY GROUNDWORK FOR NICOLAE/REICH MEETING. WE INTEND TO REVIEW ALL ABOVE LISTS IN DETAIL WITH FODOR.

8. IN PARA 5 REF (D) AND BY IMPLICATION IN PARA 2 REF (A) EMBASSY INDICATES INVOLVEMENT OF MINISTER AVRAM AND MIN MACHINE BUILDING AND POSSIBLE JANUARY OR FEBRUARY TRIP TO U.S. WE ARE PARTICULARLY INTERESTED KNOWING MORE ABOUT (A) MIN MACHINE BUILDING LIST OF COOPERATION PROJECTS  
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AND (B) POSSIBLE AVRAM TRIP. SIZE OF AVRAM DELEGATION AND NEARNESS OF VISIT INDICATE TO US THAT CONSIDERABLE PLANNING WILL BE REQUIRED AND IF TRIP IS ON, WE WOULD LIKE TO BEGIN COORDINATING WITH ROMANIAN EMBASSY A.S.A.P.  
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## Message Attributes

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